## SAMPLE Volunteer Achievement Plan - Group and Individual Engagement Matrix

Topic Areas	Level 1 – 5 Pts Bronze	Level 2 – 10 Pts Silver	Level 3 – 15 pts Gold
Grass Roots Legislative Advocacy			
Group Goals	<ul> <li>The ASSOCIATION Board and Legislative Committee will:</li> <li>Meet once with committee chairs on our four key committees in both houses.</li> <li>Meet all new legislators on our four key committees in both houses.</li> <li>100% of our board will respond to email alerts.</li> <li>Organize one grass roots level event in one area of the state.</li> </ul>	<ul> <li>The ASSOCIATION Board and Legislative Committee may accomplish all goals in Level 1 plus:         <ul> <li>Make one visit to a local legislator with another member each year.</li> <li>Testify at a key committee one time per year.</li> <li>Organize one grass roots level event in two areas of the state.</li> </ul> </li> </ul>	The ASSOCIATION Board and Legislative Committee may accomplish all goals in Level 1 and Level 2 plus:  Meet with every single new legislator to inform them about ASSOCIATION. Make two visits to a local legislator with two members. Participate, testify or find constituent groups to visit with four key committees twice per year. Organize one grass roots level event in six areas of the state.
Individual Goals	<ul> <li>Call, write a letter or go on one visit to a single local legislator per year.</li> <li>Respond to alerts and forward to your region.</li> <li>Always be aware of ASSOCIATION sponsored legislation and our positions.</li> <li>Participate in one regional activity.</li> </ul>	<ul> <li>Individual Board Members may accomplish all goals in Level 1 plus:</li> <li>Meet with all of our local legislative representatives once per year.</li> <li>Forward alerts to two regions.</li> <li>Get information on bills and ASSOCIATION position out to other groups I participate in.</li> <li>Participate in two regional activities.</li> </ul>	<ul> <li>Individual Board Members may accomplish all goals in Level 1 and Level 2 plus:</li> <li>Meets with all local legislative representatives twice per year.</li> <li>Participate in four regional activities.</li> </ul>

Advocacy & Policy Conference			
Group Goals	<ul> <li>The ASSOCIATION Board will:</li> <li>Move attendance to 150 total.</li> <li>Have more coordination with sponsors including financial support for people to attend.</li> <li>Promote ASSOCIATION scholarships.</li> <li>Get good speakers and promote.</li> <li>Explore student groups.</li> </ul>	<ul> <li>The ASSOCIATION Board may accomplish all goals in Level 1 plus:</li> <li>Get at least 6 sponsors and have them sponsor at least 10 participants each.</li> <li>Increase attendees from the southern portion of the state.</li> <li>Establish relationships with student groups.</li> </ul>	<ul> <li>The ASSOCIATION Board may accomplish all goals in Level 1 and Level 2 plus:</li> <li>10 sponsors send at least 10 participants each.</li> <li>Find underwriters or sponsorships to pay for an additional 20 people.</li> <li>Student groups will become actively involved.</li> </ul>
Individual Goals	Individual Board Members will:  Every board member and committee member attends and brings one participant.	Individual Board Members may accomplish all goals in Level 1 plus:  Every board and committee member brings a participant.	Individual Board Members may accomplish all goals in Level 1 and Level 2 plus:  Every board and committee member brings two participants.
Membership Recruitment			
Group Goals	<ul> <li>Maintain stable membership numbers throughout 2014/2015 year.</li> <li>Discuss ways to increase membership numbers.</li> </ul>	<ul> <li>The ASSOCIATION Board may accomplish all goals in Level 1 plus:</li> <li>ASSOCIATION Membership will net increase by 100 in the 2014/2015 year.</li> <li>Develop strategy to increase membership numbers.</li> </ul>	<ul> <li>Individual Board Members may accomplish all goals in Level 1 and Level 2 plus:</li> <li>ASSOCIATION Membership will net increase by 150 in 2014/2105.</li> <li>Develop a strategic guide on how to increase membership.</li> </ul>

Individual Goals	Individual Board Members will:  Each board member will present info about ASSOCIATION at new hire orientations and other events.	Individual Board Members may accomplish the goals in Level 1 plus:  Each board member will develop a relationship with a leader at nearby business with the goal of increasing ASSOCIATION membership.	Individual Board Members may accomplish goals in Level 1 and Level 2 plus:  Each board member will increase ASSOCIATION membership by 10% in his/her region.
Professional Development Activity			
Group Goals	The ASSOCIATION Board will:  Encourage a smooth, effective workshop panning process.	The ASSOCIATION Board may accomplish goal in Level 1 plus:  Ensure major topic areas are covered	The ASSOCIATION Board may accomplish all goals in Level 1 and Level 2 plus:  Encourage accountability and measurable learning outcomes are achieved.
Individual Goals	<ul> <li>Individual Board Members will:</li> <li>Attend at least two events</li> <li>Participate in surveys on topics</li> </ul>	<ul> <li>Individual Board Members may accomplish the goals in Level 1 plus:</li> <li>Attend five events and bring one other person to two of them</li> <li>Turn in five speaker recommendations</li> <li>Offer two workshop topic suggestions</li> </ul>	<ul> <li>Individual Board Members may accomplish goals in Level 1 and Level 2 plus:</li> <li>Attend 90% of scheduled events and bring 2 other people with them to each event</li> <li>Volunteer to be a content leader for at least one workshop, session or webinar</li> </ul>