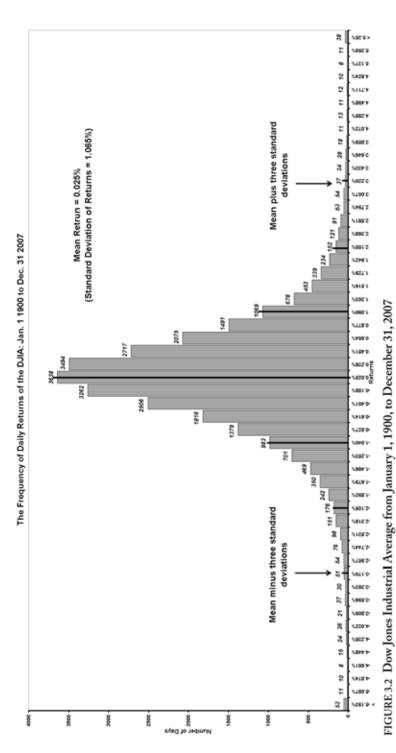


FIGURE 3.1 Klaus's Travel Time to Work Source: Makridakis, Hogarth, and Gaba (2009).



Source: Makridakis, Hogarth, and Gaba (2009).

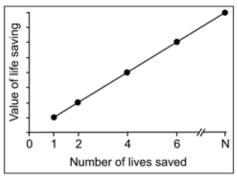


FIGURE 4.1 A Normative Model for Valuing the Saving of Human Lives (Every Human Life Is of Equal Value)

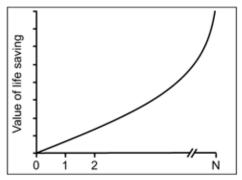


FIGURE 4.2 Another Normative Model (Large Losses Threaten the Viability of the Group or Society)

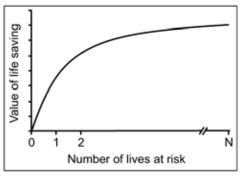


FIGURE 4.3 A Psychophysical Model Describing How the Saving of Human Lives May Actually Be Valued

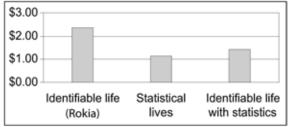


FIGURE 4.4
Mean Donations
Source: Reprinted from Small
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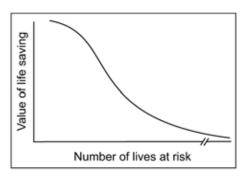
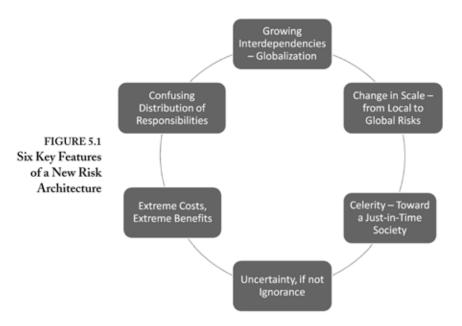


FIGURE 4.5 A Model Depicting Psychophysical Numbing: The Collapse of Compassion—When Valuing the Saving of Lives



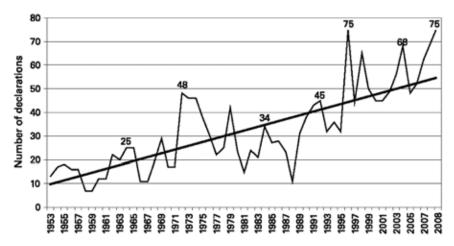
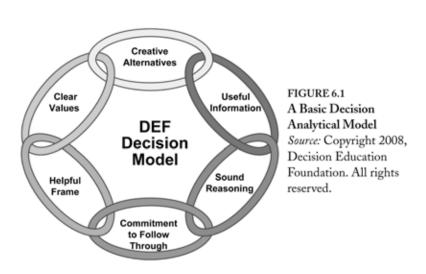


FIGURE 5.2 U.S. Disaster Presidential Declarations Per Year

Sources: Author's calculation with data for the U.S. Department of Homeland Security.

Note: Peak values on the graph correspond to some presidential election years in the United States.



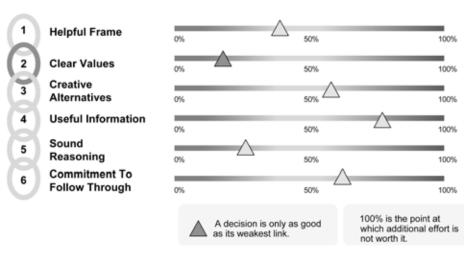


FIGURE 6.2 Profile of a Decision's Quality

Source: Copyright 2008, Decision Education Foundation. All rights reserved.

#### Other Academic & Applied Fields:

Developmental Psychology; Neuroscience; Education Theory; Counseling; Organization Theory, Politics; Sociology; Anthropology; Humanities; Law

## Decision Education Foundation

### Classical Decision Analysis

Decision Trees Value & Utility Theory Probability Estimation Sensitivity Analysis

#### Behavioral Decision Theory

Heuristics & Biases Framing; Group Judgment; Emotion; Intuition; Creativity

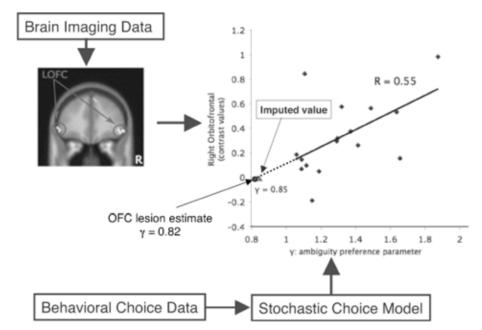


Figure 9.1: Linking Neural, Behavioral, and Lesion Data
Differential bold signal brain activity in the amygdala and the lateral orbitofrontal cortex
(LOFC) in response to ambiguous versus risky choices. Right panels show time courses of
activity in left (L) and right (R) areas after onset of stimulus (gamble requiring evaluation).

Source: Reprinted from Science with permission.

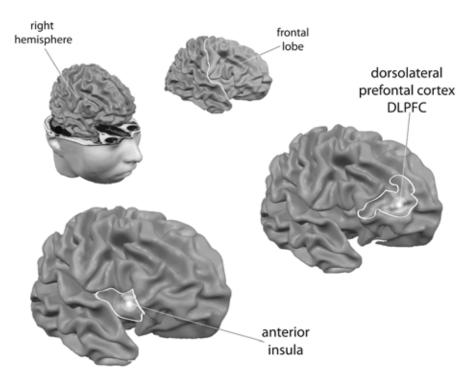


FIGURE 10.1 Some of the Brain Areas Showing Increased Activity When Refusing an Unfair Offer in the Ultimatum Game

Note: These are not actual experimental data but 3D reconstructions generated courtesy of Brain Voyager© for illustrative purposes.

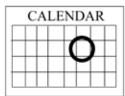
	Out of Mind Recognized		
No Occurrences	Virgin Risks	Contemplated Risks	
Past Occurrences	Neglected Risks	Experienced Risks	

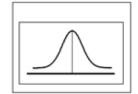
FIGURE 11.1 Typology of Risks

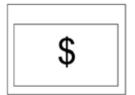
# WHEN?



#### HOW MUCH?









CHOICE UNDER AMBIGUITY

FIGURE 12.1 Uncertainties in Choice Under Ambiguity

#### Probabilities

Precise Ambiguous

Precise Playing roulette Plane crash

Outcomes Ambiguous Tax audit Earthquake

TABLE 12.1 Examples for Different Sources of Ambiguity

TABLE 14.1 Willingness to Pay in Dollars for Elimination of Cancer Risk: Harvard Law School Results, 2008

Probability	Unemotional description	Emotional description
1/100,000	241 (100)	250 (100)
	[20]	[13]
1/1,000,000	59.21 (25)	211 (2 00)
	[19]	[15]

Key: Mean (Median); [Number of subjects].

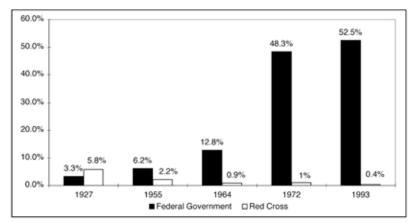
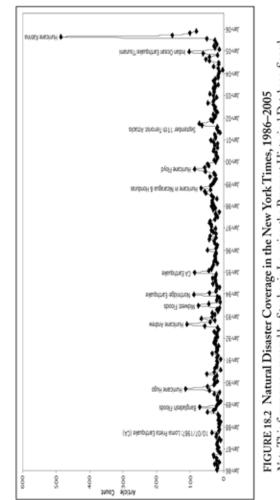


FIGURE 18.1 Approximate Coverage Ratesa on Five Major Disastersb (Federal Government and the Red Cross)

\*Ratio of disaster spending to total estimated damages (in percent).

<sup>b</sup>The five disasters are the Mississippi Floods of 1927, Hurricane and Flood Diane (1955), the Pacific Northwest Floods (1964), Tropical Storm Agnes (1972), and the Mississippi Floods of 1993.

Source: David A. Moss, "Courting Disaster? The Transformation of Federal Disaster Policy since 1803," in Kenneth A. Froot, ed., The Financing of Catastrophe Risk (Chicago: University of Chicago Press, 1999), figure 8.2 (p. 328).



terms were defined as ("disaster" or "catastrophe") and ("storm" or "earthquake" or "flood" or Note: This figure was prepared by Stephanie Lo, using the Proquest Historical Database. Search "hurricane").

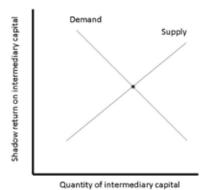
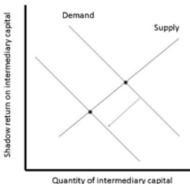


FIGURE 20.1 Equilibrium in the Market for Intermediary-Supplied Capital Source: Copyright © Ken Froot.



Quantity of intermediary capital

FIGURE 20.2 A Negative Shock to the Demand for Intermediary Capital Source: Copyright © Ken Froot.

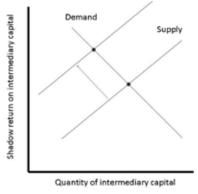


FIGURE 20.3 A Negative Shock to the Supply of Intermediary Capital Source: Copyright © Ken Froot.

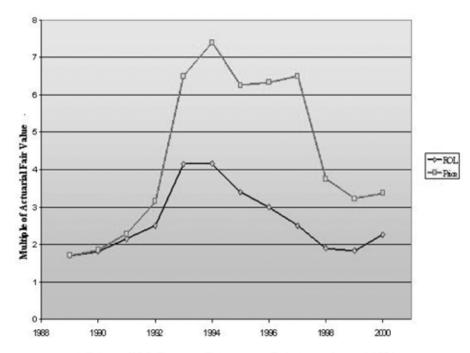


FIGURE 20.4 Prices of U.S. Property Reinsurance Relative to Actuarial Value Following Hurricane Andrew in 1992

Source: Ken Froot 2001.

TABLE 20.1 Prices of U.S. Property Reinsurance Relative to Actuarial Value Following the Hurricanes of 2005 (Katrina, Rita, and Wilma) Source: Nephila Capital, Ltd. © Ken Froot.

Region	Strike	Expected Loss	2005	2006
US hurricane	\$50B	2.5%	1.4x	6x*
US hurricane	\$30B	4.9%	1x	5.1x
US hurricane	\$20B	8.1%	1.4x*	4x
US earthquake	\$15B	4.3%	1.7x	3.5x
US earthquake	\$20B	3.2%	1.8x	3.6x
US 2 <sup>nd</sup> event	\$10B	5.2%	1.4x	4.8x
US 2nd event	\$20B	1.2%	n/a	10.4x

Pricing shown as a spread to risk-free (typically 3rn UST)

Expected losses shown as market standard model output (not NCL estimates)

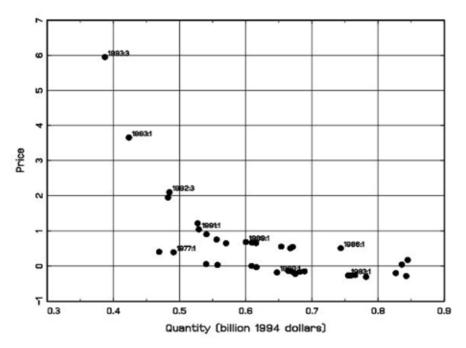


FIGURE 20.5 Transaction Prices and Quantities of U.S. Property Reinsurance Relative to Actuarial Value

Source: Ken Froot 2001.

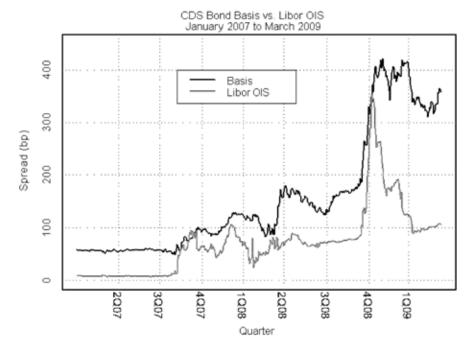


FIGURE 20.6 Difficulties in Bank Financing Were Coincident with Underpricing in Corporate Bonds Relative to CDS, But Dissipated Faster *Source:* Ken Froot 2001.

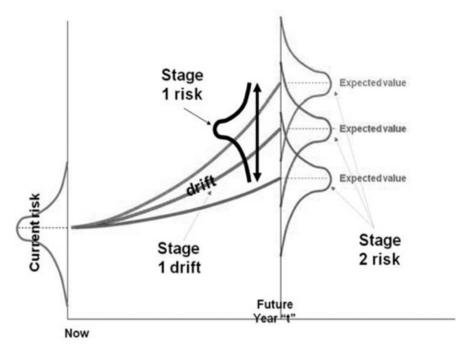
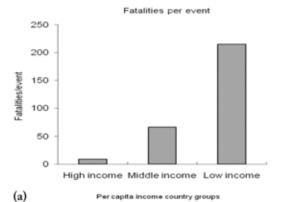


FIGURE 24.1 Risk as a Multi-Stage Lottery



Direct economic losses as share of income

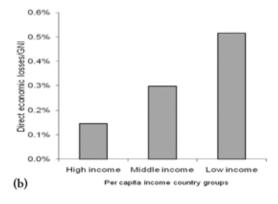


FIGURE 25.1
Differential Burden of
Natural Disasters:
(a) Fatalities Per Event and
(b) Economic Losses
According to Country
Income Groups
Source: Author's calculations
based on data from the
reinsurer Munich Re (2005).