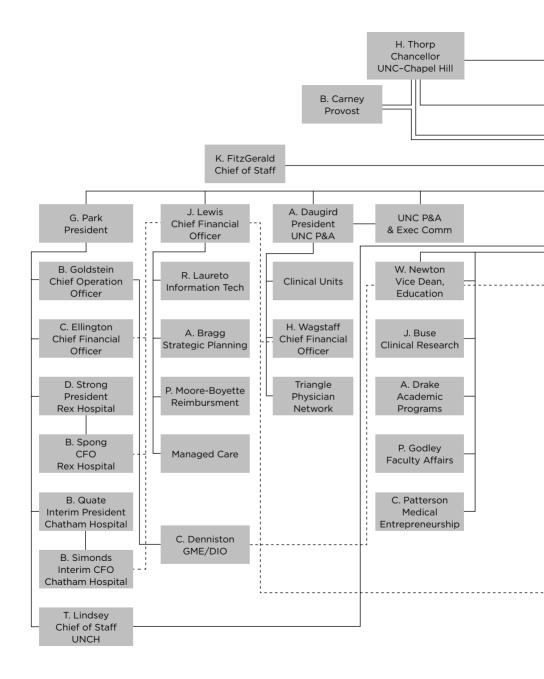


Figure 1. Promotional spending by type of marketing activity, 1989 to 2008 (in billions of dollars). The Congressional Budget Office (CBO) issued an "Economic and Budget Issue Brief" on December 2, 2009, regarding "Promotional Spending for Prescription Drugs." These data were obtained from SDI, a company that collects and sells information about the pharmaceutical industry. The SDI data set is not all-inclusive. However, the trends in the different categories are telling.

UNC School of Medicine and UNC Health Care



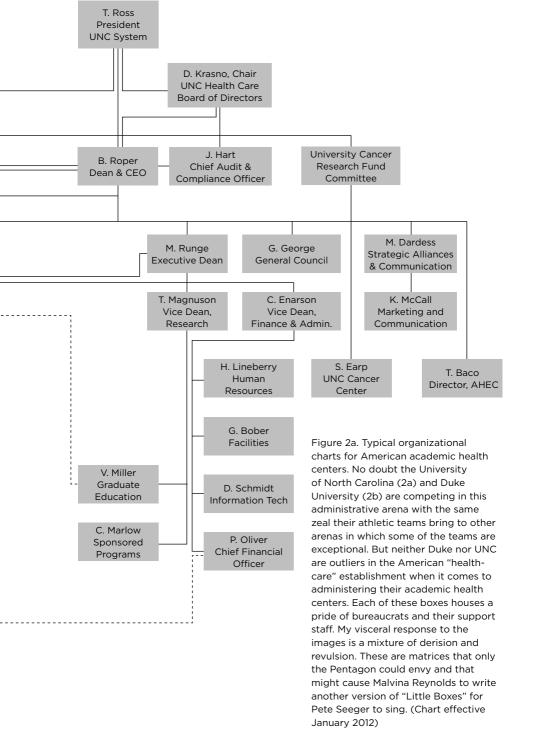


TABLE 1. Total Expenditures on the Ten Most Costly Conditions among AdultsAge Eighteen and Older in 2008 (in Billions of Dollars)

CATEGORY	WOMEN	MEN
Heart disease	43.6	47.3
Cancer	37.7	33.7
Mental disorders	37.3	22.6
Trauma-related disorders	34.1	33.2
Osteoarthritis	33.2	23.0
Pulmonary diseases	26.8	17.7
Hypertension	25.9	21.4
Diabetes	23.2	22.3
Back problems	20.2	14.4
Lipid abnormalities	18.0	20.5

Source: Center for Financing, Access, and Cost Trends, Agency for Healthcare Research and Quality, Household Component of Medical Expenditure Panel Survey (2008).

CATEGORY	WOMEN	MEN
Heart disease	11.7 million-\$3,723/person	10.8 million-\$4,363/person
Cancer	8.4 million-\$4,484/person	6.9 million-\$4,873/person
Mental disorders	21.4 million-\$1,739/person	11.4 million-\$1,975/person
Trauma-related	13.8 million-\$2,475/person	12.6 million-\$2,635/person
disorders		
Osteoarthritis	21.4 million-\$1,548/person	13.2 million-\$1,749/person
Pulmonary diseases	21.5 million-\$1,245/person	13.3 million-\$1,324/person
Hypertension	29.5 million-\$879/person	25.6 million-\$838/person
Diabetes	10.9 million-\$2,127/person	10.0 million-\$2,219/person
Back problems	9.9 million-\$2,034/person	7.5 million-\$1,192/person
Lipid abnormalities	22.3 million-\$810/person	22.0 million-\$933/person

 TABLE 2. Number of Adults and Expenditure per Adult Reporting the

 Ten Most Costly Conditions in 2008

Source: Center for Financing, Access, and Cost Trends, Agency for Healthcare Research and Quality, Household Component of Medical Expenditure Panel Survey (2008).

TABLE 3. Distribution of Total Expenditures for Men/Women by Sourceof Payment in 2008 (All Figures Percentages)

SOURCE OF			HEART
PAYMENT	TRAUMA	CANCER	DISEASE
Private	46.3/42.3	46.0/48.5	41.2/27.8
Out-of-pocket	7.3/8.2	6.1/7.2	6.0/5.6
Medicare	20.2/32.2	32.8/30.7	38.1/52.0
Medicaid	3.0/6.7	6.6/7.1	6.1/8.8
Other	23.1/10.6	8.5/6.5	8.6/5.8

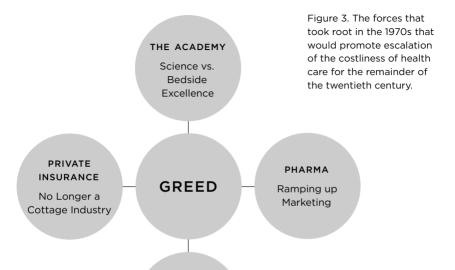
Source: Center for Financing, Access, and Cost Trends, Agency for Healthcare Research and Quality, Household Component of Medical Expenditure Panel Survey (2008).

RANGE	COUNTRIES
>\$6,000 (U.S.)	United States
\$5,000-6,000	None
\$4,000-5,000	Switzerland, Luxembourg, Norway
\$3,000-4,000	Iceland, Australia, Netherlands, Austria, Belgium, Canada,
	France, Germany
\$2,000-3,000	Ireland, Finland, Spain, New Zealand, Sweden, Japan, Denmark,
	United Kingdom, Italy, Greece
<\$2,000	Israel, Singapore, Slovenia, Portugal, Korea, Cyprus

 TABLE 4. Health Expenditures per Capita in 2007^a

^aThis is the sum of public and private expenditure (in purchasing-power parity terms in U.S. dollars) divided by the population. Health expenditure includes the provision of health services (preventive and curative), family-planning activities, nutrition activities, and emergency aid designated for health, but it excludes the provision of water and sanitation.

Source: United Nations Human Development Report (2007) (hdr.undp.org).



THE HOSPITAL

The Elderly as a Profit Center

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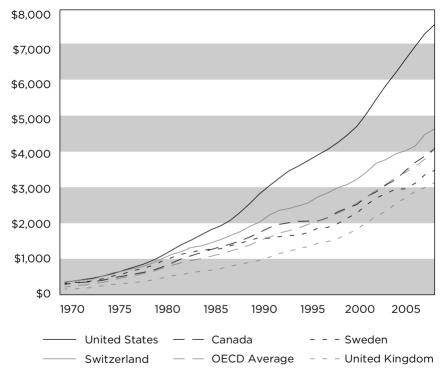


Figure 4. Growth in total health expenditure per capita, United States and selected countries, 1970-2008 (adjusted for purchasing power parity). (Source: Organization for Economic Co-operation and Development [2010], "OECD Health Data," *OECD Health Statistics* [database]; doi: 10.1787/data-00350-en; accessed February 14, 2011)

TABLE 5. The Number of Routine Chest X-Rays or Mammograms That WouldProvide as Much Hazard from Ionizing Radiation as a Routine CT Scan

	EQUIVALENT NUMBER	EQUIVALENT NUMBER	
ROUTINE CT SCAN	OF CHEST X-RAYS	OF MAMMOGRAMS	
Of head	30	5	
Of chest	117	20	
Of abdomen-pelvis	220	37	

Source: Adapted from Rebecca Smith-Bindman and others, "Radiation Dose Associated with Common Computed Tomography Examinations and the Associated Lifetime Attributable Risk of Cancer," *Archives of Internal Medicine* 169, no. 22 (2009): 2078–86.

 TABLE 6. Projected Number of Future Cancers That Could Be Related to CT Scans

 Performed in the United States in 2007

	PREDICTED NUMBER OF	TOTAL NUMBER OF	
ROUTINE CT SCANS	RADIATION-INDUCED	CANCERS ATTRIBUTABLE	
PERFORMED PER YEAR	CANCERS (WOMEN/MEN)	TO CT EXPOSURE	
Head (18.7 million)	1,900/2,100	14	
Chest (7.1 million)	3,100/1,000	14	
Abdomen-pelvis (18.3 million)	8,500/5,500	48	

PERCENTAGE OF THE

Source: Adapted from Amy Berrington de Gonzalez and others, "Projected Cancer Risks from Computed Tomographic Scans Performed in the United States in 2007," *Archives of Internal Medicine* 169, no. 22 (2009): 2071–77.

TABLE 7. Confounders of the Association between Alcohol Consumption and Four-Year Mortality

	NONDRINKER					
ADJUSTING	(NUMBER OF	<1 DRINK	<1 DRINK	1 DRINK	2 DRINKS	3 DRINKS
OBSERVED MORTALITY	SUBJECTS	PER WEEK	PER DAY	PER DAY	PER DAY	PER DAY
OF CONFOUNDERS	[N] = 5,672)	(N = 2,327)	(N = 1,901)	(N = 1,691)	(N = 550)	(N = 378)
Observed mortality (percentage)	14	10	7	7	8	12
Adjusted for demographics (age, sex, race)	Reference	0.80 (.067 -0.94)	0.56 (0.46-0.69)	0.50 (0.40-0.62)	0.65 (0.47-0.90)	0.96 (0.68-1.35)
Adjusted for demographics plus risk factors (comorbidities, smoking, obesity)	Reference	0.93 (0.78-1.10)	0.67 (0.54-0.83)	0.57 (0.46-0.72)	0.67 (0.47-0.94)	1.03 (0.72-1.47)
Adjusted for demographics plus psychosocial factors (support, depression, religion)	Reference	0.91 (0.77-1.08)	0.68 (0.55-0.83)	0.60 (0.48-0.75)	0.75 (0.53-1.05)	1.01 (0.71-1.44)
Adjusted for demographics plus socioeconomic status	Reference	0.91 (0.77-1.08)	0.69 (0.56-0.84)	0.62 (0.50-0.77)	0.77 (0.55- 1.07)	1.09 (0.77-1.53)
Adjusted for all of the above plus functional limitations	Reference	1.06 (0.89–1.28)	0.85 (0.68-1.06)	0.72 (0.57-0.91)	0.79 (0.55-1.11)	1.11 (0.77-1.60)

Source: Adapted from S. J. Lee, R. L. Sudore, B. A. Williams, and others, "Functional Limitations, Socioeconomic Status, and All-Cause Mortality in Moderate Alcohol Drinkers," *Journal of the American Geriatrics Society* 57 (2009): 955–62.

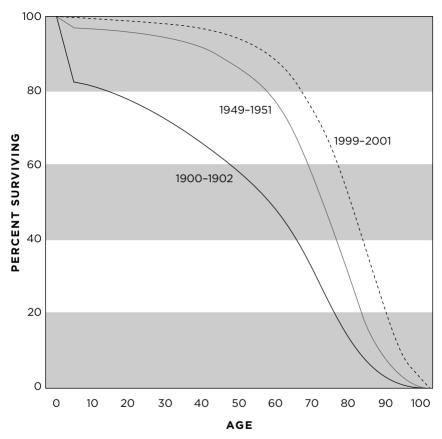


Figure 5. Changes in U.S. longevity rates during the twentieth century. Note how the survival curves become increasingly rectangular as the century progresss. We are ever more likely to become octogenarians, at which point the curves turn increasingly vertical. (Source: U.S. Public Health Service, *National Vital Statistic Reports*, vol. 57, no. 1, August 5, 2008)

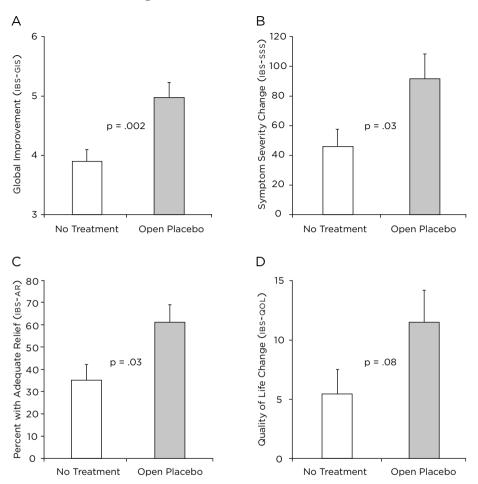


Figure 6. Results at two weeks of an RCT comparing a treatment offered as a "placebo" with no special treatment in patients with irritable bowel syndrome. This is a figure from the original paper published by T. J. Kaptchuk and others, "Placebos without Deception: A Randomized Controlled Trial in Irritable Bowel Syndrome," *PLoS ONE* 5, no. 12 (2010): e15591; doi: 10.1371/journal.pone.0015591. The result in panel C is particularly noteworthy. Nearly 60 percent of the subjects on placebo experienced "adequate relief" at two weeks. This is much more than the 30 to 40 percent generally seen in the placebo limb of pharmaceutical trials. (A. Hróbjartsson, P. C. Gøtzsche, "Placebo Interventions for All Clinical Conditions," Cochrane Database of Systematic Reviews 1 (2010): CD003974; doi: 10.1002/14651858.CD003974.pub3)



Figure 7. I was privileged to know the late Ernest Craige, M.D., as a friend and colleague on the faculty of the University of North Carolina for many decades. Ernie was a truly distinguished North Carolinian. He was the scion of a family that traced its roots in North Carolina to colonial times. His distinguished undergraduate career at UNC earned him a Rhodes Scholarship, after which he matriculated for an M.D. at Harvard and trained in medicine and cardiology at the Massachusetts General Hospital. He was one of several cardiologists to have been mentored by the legendary Paul Dudley White, and he carried the tradition of clinical acuity, compassion, and perspective with him throughout his life. Through the early decades of the twentieth century, the medical school of the University of North Carolina offered only the two-year preclinical curriculum, after which it sent its graduates to other institutions to complete the requirements for the M.D. degree. In the mid-1950s. the legislature of North Carolina decided to build the medical school into a four-year institution that granted an M.D. degree and to build North Carolina Memorial Hospital as its teaching hospital. Reece Berryhill was the founding dean. He set about the task of recruiting a clinical faculty and cleverly opted to find North Carolinians in the diaspora. Ernie Craige was enticed back home as the founding chief of cardiology. He was a legendary educator and an exemplary physician. He was a renowned clinical scientist instrumental in the development of echocardiography. He was also an excellent artist and a brilliant cartoonist. His cartoons found their way into many a medical publication, *Pharos* in particular.

For years, Ernie and I sat side by side at medical grand rounds. We whispered to each other about the content of presentations. Ernie was wont to turn to the blank side of the handout and draw cartoons about the theme of the presentation. Many were gifts to me. I have a collection that I cherish. This is one of his drawings. It captures the essence of the system we need to reform.