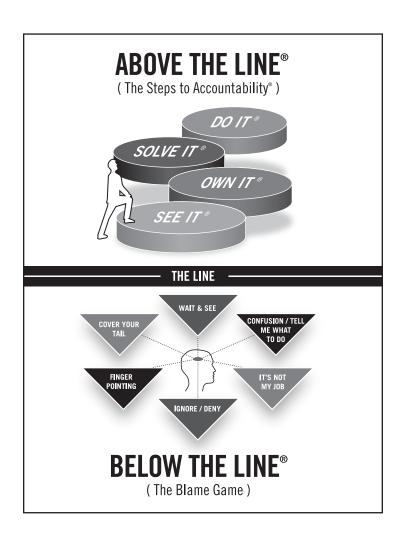


The Official Sequel to *The Oz Principle* 

**BONUS MATERIAL** 



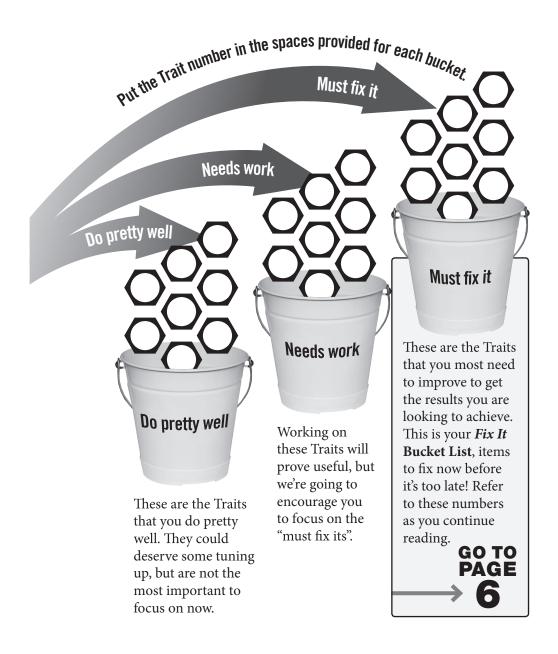


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## **SEE IT:** Acknowledging reality and seeing things as they really are Obtaining the Perspectives of Others Communicating Openly and Candidly Asking for and Offering Feedback 4 Hearing and Saying the Hard Things to See Reality **OWN IT:** Connecting past efforts with what we are going to do to achieve what we want **5** Being Personally Invested **6** Learning from Both Successes and Failures The Ensuring My Work Is Aligned with Key Results Acting on the Feedback I (We) Receive **SOLVE IT:** Tackling real problems and removing true obstacles on your road to results Onstantly Asking "What Else Can I (We) Do?" (III) Collaborating Across Functional Boundaries Creatively Dealing with Obstacles Taking the Necessary Risks DO IT: Taking accountability to make things happen and get things done 13 Doing the Things I (We) Say I (We) Will Do M Staying "Above The Line" by Not Blaming Others Tracking Progress with Proactive and Transparent Reporting **16** Building an Environment of Trust

The fix it Assessment				
My path: □ 🕇 Self □ 🐩 Team □ 🛗 Organization	1			
Obtaining the Perspectives of Others	1			
Communicating Openly and Candidly	2			
Asking for and Offering Feedback	3			
Hearing and Saying the Hard Things to See Reality	4			
Being Personally Invested	5			
Learning from Both Successes and Failures	6			
Ensuring Our Work Is Aligned with Key Results				
Acting on the Feedback We Receive	8			
Constantly Asking "What Else Can We Do?"				
Collaborating Across Functional Boundaries				
Creatively Dealing with Obstacles	1			
Taking the Necessary Risks	12			
Doing the Things We Say We Will Do	13			
Staying "Above The Line" by Not Blaming Others	(14)			
Tracking Progress with Proactive and Transparent Reporting	15			
Building an Environment of Trust	16			

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## FIX IT: TRACK LIST FOR AUDIO CD VERSION

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Track 2 Track 3 Tracks 4 - 9	Foreword About This Book Introduction Trait 1 Obtaining the Parapartius of Others	Tracks 1 - 2 Track 3 Track 4	Trait 6, Path A (continued) Trait 6, Path B Trait 6, Path C
Tracks 10 - 12 Tracks 13 - 15 Tracks 16 - End	acks 13 - 15 Trait 2 — Communicating Openly and Candidly	Track 5 Track 6 Track 7	Trait 7, Path A Trait 7, Path B Trait 7, Path C
<b>Disc 2</b> Tracks 1 - 2	Trait 3 — Asking for and Offering Feedback (continued)	Track 8 Track 9 Track 10	Trait 8, Path A Trait 8, Path B Trait 8, Path C
Tracks 3 - 5 Tracks 6 - 8 Tracks 09 - 11	Trait 4 — Hearing and Saying the Hard Things to See Reality Trait 5 — Being Personally Invested Trait 6 — Learning from Both Successes and Failures Trait 7 — Francisco MacMorth In Alignand with Man Results	Track 11 Track 12 - End	Trait 9, Path A Trait 9, Path B
Tracks 12 - 14 Tracks 15 - 17	Trait 7 — Ensuring My Work Is Aligned with Key Results Trait 8 — Acting on the Feedback I (We) Receive	Disc 7	
Tracks 18 - End	Trait 9 — Constantly Asking "What Else Can I (We) Do?"	Tracks 1 - 2 Track 3	Trait 9, Path B (continued) Trait 9, Path C
Disc 3  Tracks 1 - 4  Tracks 5 - 7	Trait 9 — Constantly Asking "What Else Can I (We) Do?" (continued) Trait 10 — Collaborating Across Functional Boundaries	Track 4 Track 5 Track 6	Trait 10, Path A Trait 10, Path B Trait 10, Path C
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Disc 4		Track 10 Track 11 Tracks 12 - 13	Trait 12, Path A Trait 12, Path B Trait 12, Path C
Tracks 1 - 3 Tracks 4 - 6 Tracks 7 - 9	Trait 14 – Staying "Above The Line" by Not Blaming Others (continued) Trait 15 – Tracking Progress with Proactive and Transparent Reporting Trait 16 – Building an Environment of Trust	Disc 8	
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