

Table 1
Your Child's Temperament Profile

Temperament Characteristic	Easy to Manage		➤ Difficult to Manage
Negative		-	(See a see a s
Persistence	Low	Moderate	High
Intensity	Low	Moderate	High
Regularity	Regular	Variable	Irregular
Distractibility	Low	Moderate	High
Energy/ Activity Level	Low	Moderate	High
Sensitivity	Mild	Moderate	Extreme
Adaptability	Low	Moderate	High
Reactivity	Low	Moderate	High
Mood	Mild	Moderate	Extreme

Figure 3.1

Diagram of a Punitive Interaction

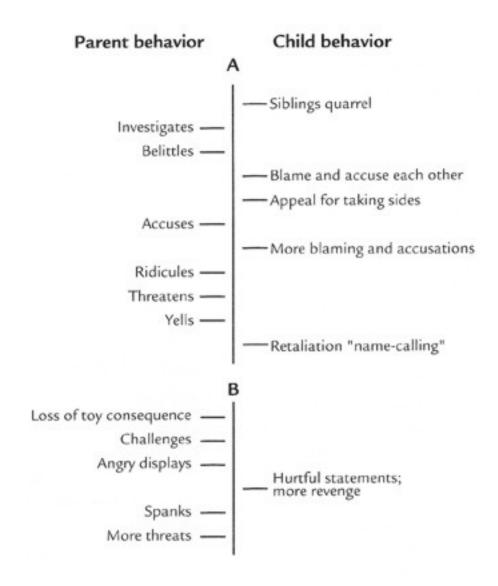


Table 2

The Autocratic or Punitive Approach

Parents' beliefs If it doesn't hurt, children won't learn.

Children won't respect my rules unless

they fear my methods.

It's my job to control my children. It's my job to solve my children's

problems.

Power and control All for parents.

Problem-solving

process

Problem solving by force.

Adversarial.

Win-lose (parents win).

Parents do all the problem solving and

make all the decisions.

Parents direct and control the process.

What children learn Parents are responsible for solving

children's problems.

Hurtful methods of communication and

problem solving.

How children respond Anger, stubbornness, revenge, rebellion,

withdrawal, fearful submission.

Figure 3.2

Diagram of a Permissive Interaction

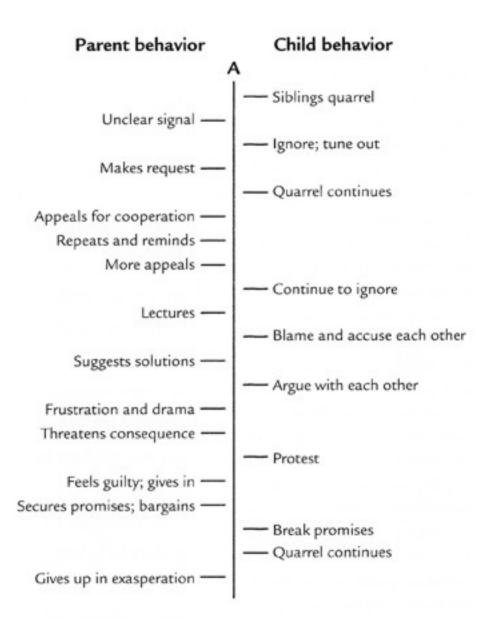


Table 3

The Permissive Approach

Parents' beliefs Children will cooperate when they under-

stand that cooperation is the right thing

to do.

Power and control All for children.

Problem-solving

process

Problem solving by persuasion.

Win-lose (children win).

Parents do most of the problem solving.

What children learn Rules are for others, not me. I do as I

wish.

Parents serve children.

Parents are responsible for solving

children's problems.

Dependency, disrespect, self-

centeredness.

How children respond Limit testing.

Challenge and defy rules and authority.

Ignore and tune out words.

Wear parents down with words.

Figure 3.3

Diagram of a Mixed Interaction

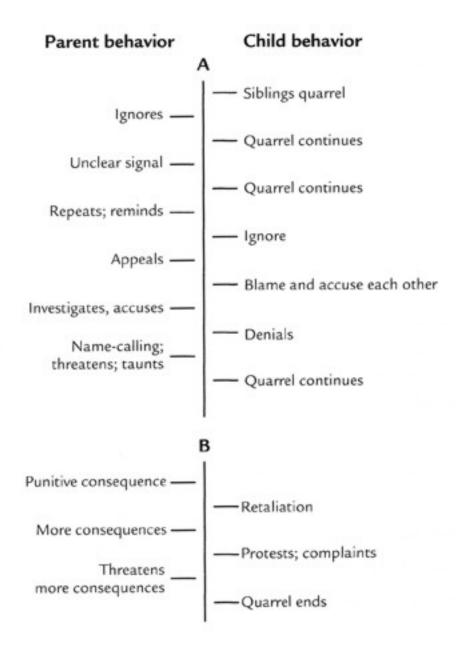


Table 4

The Democratic Approach

Parents' beliefs Children are capable of solving problems

on their own.

Children should be given choices and allowed to learn from their choices.

Encouragement is an effective way to

motivate cooperation.

Power and control Children are given only as much

power and control as they can handle

responsibly.

Problem-solving

process

Cooperative.

Win-win.

Based on mutual respect.

Children are active participants in the

problem-solving process.

What children learn Responsibility.

Cooperation.

Independence.

Respect for rules and authority.

Self-control.

How children respond More cooperation.

Less limit testing.

Resolve problems on their own.

Regard parents' words seriously.

Figure 3.4

Diagram of a Democratic Interaction

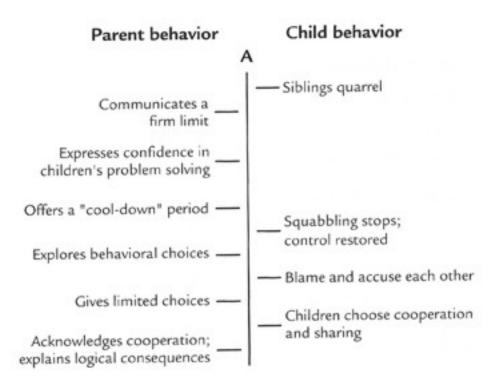


Table 5
Comparison of Firm and Soft Limits

	Firm Limits	Soft Limits	
Characteristics	Stated in clear, direct, concrete behavioral terms.	Stated in unclear terms or as "mixed messages."	
	Words supported by actions.	Actions do not sup- port intended rule.	
	Compliance expected and required.	Compliance optional, not required.	
	Provide information needed to make ac- ceptable choices and cooperate.	Do not provide infor- mation needed to make acceptable choices.	
	Provide accountability.	Lack of accountability.	
Predictable	Cooperation.	Resistance.	
outcomes	Decreased limit test-	Increased limit testing.	
	ing. Clear understanding of rules and expecta- tions.	Escalating misbehav- ior, power struggles. Ignore and tune out parents' words.	
	Regard parents' words seriously.	parents 1101031	
Children learn	No means no. I'm expected and re-	No means yes, some- times, or maybe.	
	quired to follow the rules.	I'm not expected to follow rules.	
	Rules apply to me like everyone else.	Rules are made for others, not me.	
	I am responsible for my own behavior.	I make my own rules and do what I want.	
	Adults mean what they say.	Adults don't mean what they say.	
		Adults are responsible for my behavior.	

Figure 5.1
Sherry's Diagram

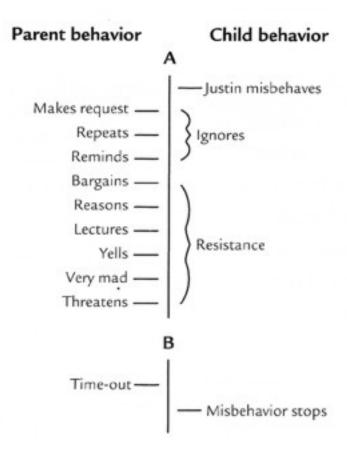


Figure 5.2
Sherry's Diagram: Verbal and Action Steps

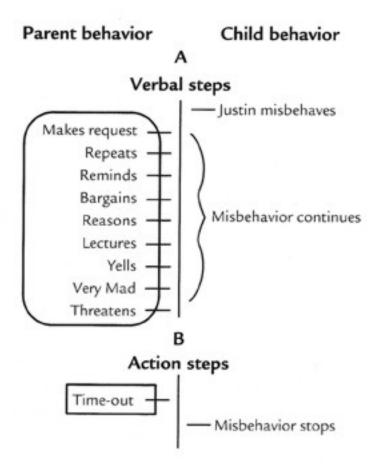


Figure 5.3 Mike's Diagram

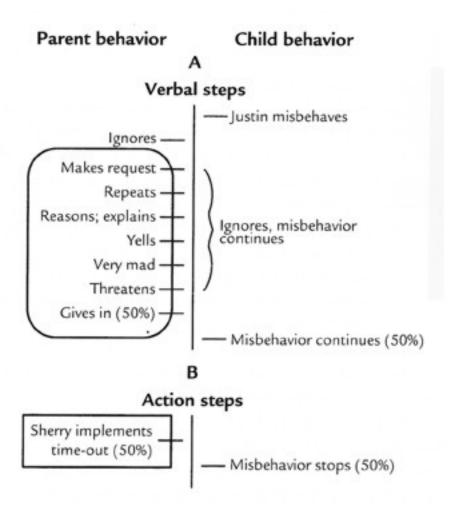


Figure 5.4

Mike and Sherry's New Diagram

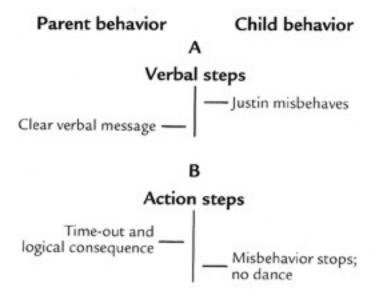


Figure 5.5
Rick's Diagram

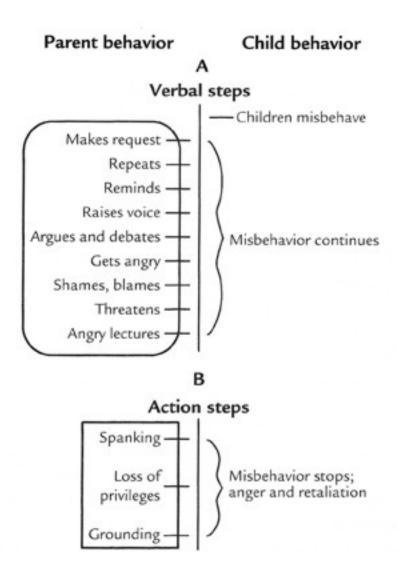


Figure 5.6
Linda's Diagram

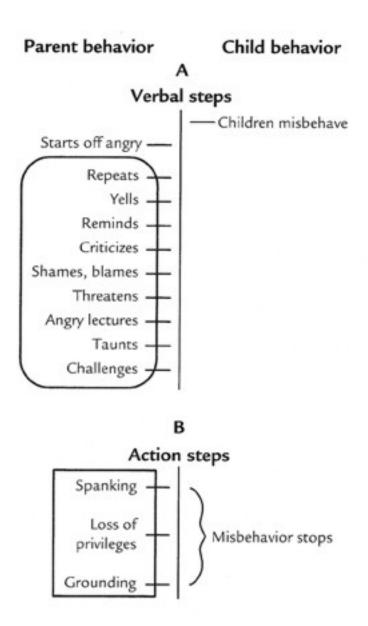


Figure 5.7

Rick and Linda's New Diagram

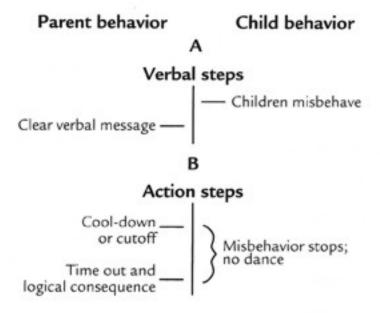


Figure 5.8
Connie's Diagram

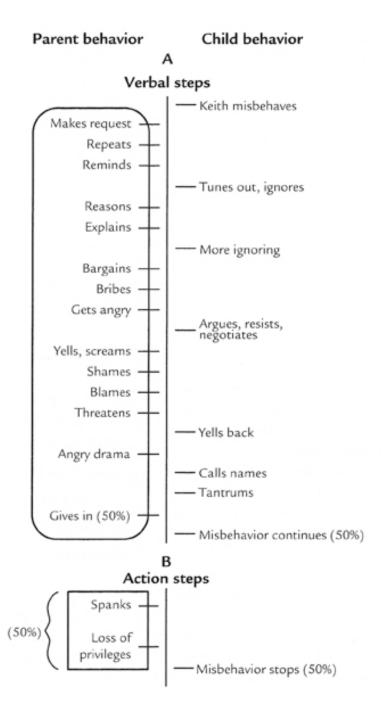


Figure 5.9
Connie's New Diagram

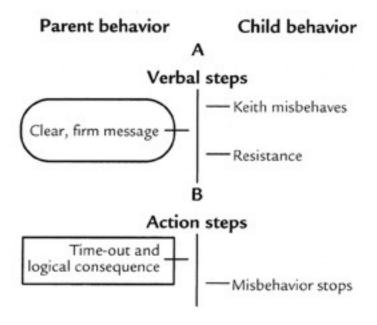


Table 6
Positive Versus Negative Approaches to Motivation

Encouraging Messages	Discouraging Messages	
Inspire cooperation	Inspire resistance, retaliation	
Motivate and empower	Discourage and humiliate	
Convey respect, confidence, support	Diminish, blame, reject	
Create cooperative relationships	Create adversarial relationships	
Meet needs for belonging, competence, self-worth	Perceived as personal attack	
Focus on choices and behavior	Focus on child's worth and capabilities	

Appendix Table 1

Getting Started with Two-Year-Olds

Week 1	
Clear verbal messages	Chapter 6
Encouraging messages	Chapter 9
Role-modeling	Chapter 10
Logical consequences	Chapter 8
Week 3 or 4	
Add "try it again"	Chapter 10
Week 6 or 7	
Add limited choices	Chapter 7
ad limited choices	

Appendix Table 2

Getting Started with Three- to Seven-Year-Olds

Week 1	
Clear verbal messages	Chapter 6
Check-in, cutoff, cool-down (select methods needed)	Chapter 7
Encouraging messages	Chapter 9
Logical consequences, time-out	Chapter 8
Week 3 or 4	
Add "try it again"	Chapter 10
Using timers	Chapter 7
Week 6 or 8	
Add natural consequences	Chapter 8
Add limited choices	Chapter 7
Week 10 or 12	
Add role-modeling	Chapter 10
Add exploring choices	Chapter 10

Appendix Table 3. Getting Started with Eight- to Twelve-Year-Olds

Week 1	
Clear verbal messages	Chapter 6
Check-in, cutoff, cool-down (select methods needed)	Chapter 7
Using timers	Chapter 7
Encouraging messages	Chapter 9
Logical consequences	Chapter 8
Time-out procedure	Chapter 8
Week 4 or 5	
Add role-modeling	Chapter 10
Add "try it again"	Chapter 10
Week 6 or 8	
Add limited choices	Chapter 7
Week 10 or 12	
Add exploring choices	Chapter 10
Add natural consequences	Chapter 8